

2017

Annual Report



OUR MISSION

As the official nonprofit partner of the National Park Service, the National Park Foundation generates private support and builds strategic partnerships to protect and enhance America's national parks for present and future generations.

OUR LEADERSHIP

(OCTOBER 1, 2016 TO SEPTEMBER 30, 2017)

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This land has long captured the imaginations of those who explore it. Its breathtaking vistas and captivating histories were forged by geological forces, ancient civilizations, and the vision of peoples seeking new opportunities. It is a land so abundant in irreplaceable natural and cultural treasures that those who experienced them understood the urgency and obligation to protect it.

The National Park System was born from this understanding. A shared cause, propelled by ordinary citizens, built on an idea that these wonders should be preserved as public lands for this and future generations. Their commitment launched a new philosophy that intertwined the ideas of environmentalism, conservation, and philanthropy for national parks.

Today, we proudly champion that legacy. As the official nonprofit partner of the National Park Service, the National Park Foundation is committed to protecting and enhancing these treasures. By supporting parks and programs through private philanthropy and strategic partnerships, we work to ensure that all people will be able to experience them and understand the need to take their place as stewards of this land.

Message from the President & Chair

Will Shafroth | President & CEO, National Park Foundation
Bryan Traubert | Chair, National Park Foundation



The National Park Foundation and its partners across the country continued to have significant impacts on our national parks during this first year of the National Park Service's second century. Now, more than ever, we are investing in parks and park supporters.

Visitation across the National Park System remained near the centennial year's record level, totaling more than 330 million visits. That astounding number underscores the intrinsic value of our national parks, and the passion for them shared by hundreds of millions of visitors. It also speaks to the social and economic impact of parks on communities across the country, and the important work the National Park Foundation does with the National Park Service to address a broad diversity of needs at national parks.

In 2017, the National Park Foundation awarded nearly 600 grants totaling over \$40 million to more than 300 national park units. Through these strategic investments, important lands in places like Acadia National Park and historically significant structures at Grand Canyon, Great Smoky Mountains, and Glacier national parks were preserved.

Urgent infrastructure priorities received much needed

support, including investment to modernize the Washington Monument by restoring the elevator. This project was made possible by a generous donation from David M. Rubenstein, whose patriotic philanthropy to support iconic landmarks, including the Lincoln Memorial, U.S. Marine Corps War Memorial, and Arlington House, is truly inspirational.

Preserving places of valor, honor, and remembrance was a common theme in the National Park Foundation's collaboration with local park partners. Through those partnerships, we initiated the restoration of Little Round Top at Gettysburg National Military Park. The National Park Foundation also acquired the Thompson Memorial African Methodist Episcopal Zion Church that will help tell the story of Harriet Tubman, the famous abolitionist, at Harriet Tubman National Historical Park.

The National Park Foundation worked with the Friends of Flight 93 National Memorial to contribute \$5.4 million to finalize the design and initiate construction of the Tower of Voices. The tower's design incorporates 40 wind chimes, each with a unique tone to symbolize the voices of the passengers and crew members who lost their lives on September 11, 2001. We look forward to the official dedication of the Tower of Voices in September 2018.



In addition to protecting and preserving our national treasures, National Park Foundation supporters helped engage youth and foster life-long connections to these remarkable places. By bringing nearly 180,000 fourth graders to parks and public lands, we provided students unique opportunities to experience educational and recreational activities not otherwise available to them. The National Park Foundation also supported the hiring of youth and returning veterans at conservation service corps to improve park infrastructure through trail work and removal of invasive species.

Harnessing the passion of a growing community of park supporters has been essential to connecting a new generation to park experiences and stewardship.

In partnership with the Bechtel Foundation, the National Park Foundation launched Summit Seekers, an initiative to engage new and underrepresented communities in outdoor leadership training. With the support of the Appalachian Trail Conservancy, Groundwork USA, Outdoor Afro, Latino Outdoors and the Student Conservation Association, fifty-one

Summit Seeker Ambassadors participated in an inter-generational outdoor leadership program designed to engage communities of color with traditional outdoor recreation activities.

Fundraising for The Centennial Campaign for America's National Parks has progressed rapidly toward the ambitious benchmark of \$500 million set by the National Park Foundation Board of Directors. Thanks to the generous and ongoing support of individual, foundation, and corporate donors, we will exceed that fundraising goal ahead of the 2018 deadline.

The National Park Foundation's work would not be possible without its close partnership with the National Park Service, park partners, and the thousands of individuals, foundations and corporations that contribute to our work. Thank you for your energy, vision, and commitment to protect and enhance the natural beauty, history, and heritage that we share with one another now, and hold in trust for future generations. ■

"Harnessing the passion of a growing community of park supporters has been essential to connect a new generation to park experiences and stewardship."

Will Shafroth, President & CEO

Message from the Deputy Director

P. Daniel Smith | Deputy Director
Acting with the Authority of the Director
National Park Service



The National Park Service was built on a tradition of philanthropy. The National Park Foundation helps us to continue this tradition as our congressionally-chartered national charitable partner. Our partnership continues to inspire individuals, foundations, and corporations to invest in national park sites and programs that deepen our understanding of what it means to be an American.

Hundreds of parks, beloved trails and landscapes, historic buildings, and treasured artifacts have benefited from the National Park Foundation's nearly half-century of support. Thanks to the work of its board of directors, staff, and volunteers, countless donors over the last fifty years have stepped up to express their love for national parks with their support. Over the last few years, the growth and increased sophistication of the National Park Foundation have set the groundwork for future success. We look forward to another fifty years together.

One of my most gratifying experiences since becoming deputy director of the National Park Service has been engaging with the National Park Foundation and its board of directors. From my years as a superintendent at Colonial National Historical Park, I can appreciate

how the organization's efforts can have a direct impact on the parks and our employees.

As the National Park Service transitioned in 2017 from an enormously successful centennial celebration to the start of our second century, our focus shifted. More than ever, national parks and programs are in high demand, with visitation reaching record levels. While this demonstrates the public's affection for America's remarkable places, it also requires us to set a new, strong agenda for addressing visitor needs and improving park infrastructure. We are also redoubling our efforts to ensure public access to our incomparable public lands, while protecting the nationally significant resources in our care. The National Park Foundation has been an essential partner in launching many efforts in support of these new priorities.

Partnering with the Gettysburg Foundation, the National Park Foundation is raising the necessary funds to restore Little Round Top at Gettysburg National Military Park in Pennsylvania. One of the most highly visited and used areas of the park, Little Round Top is the location of one of the most well-known actions in the Civil War. Philanthropy focused in this area helps us to improve the visitor experience and strategically repair our infrastructure.

At Santa Monica Mountains National Recreation Area, situated along the Pacific Coast just 50 miles west of downtown Los Angeles, Latino youth leaders are learning to protect and preserve the natural environment. This life-changing experience, made possible by a grant through the National Park Foundation, ensures that our public lands are accessible to all Americans and creates a pipeline of future employees of the National Park Service.

The National Park Foundation responded immediately when Hurricanes Harvey, Irma, and Maria impacted the U.S. mainland and Caribbean islands. Working alongside our local philanthropic partners, the National Park Foundation is assisting with funding long-term recovery efforts with our parks in Texas, Florida, Puerto Rico, and the Virgin Islands. Its ability to amass individual and corporate support has been making a tremendous difference for the people and businesses in those communities.

Providing visitors with first-class experiences also

involves encouraging them to explore the less-visited gems of the National Park System. These parks not only offer exceptional recreational opportunities and cultural stories, they often have the capacity for higher visitation. In 2017, the National Park Foundation and the National Park Service shifted the focus of Find Your Park/Encuentra Tu Parque to highlight lesser-known parks and programs. From Monocacy National Battlefield,

to Indiana Dunes National Lakeshore, Chattahoochee River National Recreation Area and more, Find Your Park illuminates the depth, breadth, and diversity of the parks.

The National Park Foundation is also vital to another priority for the National Park Service: expanding public-private

partnerships. Beyond its direct support for parks and programs, the National Park Foundation is leading the effort to engage and strengthen our other private, nonprofit partners. Building the capacity of the entire national parks community to address the critical needs of America's extraordinary places ensures a bright future for them and a lasting legacy for our nation. ■

"The National Park Foundation is assisting with funding long-term recovery efforts with our parks ... making a tremendous difference for the people and businesses in those communities."



Our Work

The National Park Foundation carries forth a legacy that began more than a century ago when private citizens joined together to protect our land and its rich history from encroaching threats. The extraordinary passion and commitment of those individuals led to the creation of the National Park System and launched the revolutionary idea of conservation and public-private partnerships.

Since our inception in 1967, we have proudly continued in their footsteps. To ensure that parks and programs receive the critical support they need, we launched The Centennial Campaign for America's National Parks – the largest ever comprehensive fundraising campaign for the National Park System. Our strategic partnerships and philanthropic efforts enable us to make transformative investments in priority projects across the system.

By inspiring and growing a community of dedicated supporters, we help protect these remarkable treasures and create the next generation of park stewards. Our unwavering commitment to this work will ensure this cause remains at the forefront of our national conscience – never to be taken for granted, overlooked, or forgotten.

Protecting Our National Treasures

We safeguard our national heritage through the power of philanthropy and strategic partnerships, as well as investments in successful conservation, preservation, and restoration initiatives.



FUNDED the expansion of the bison range in the north unit of Badlands National Park. This project adds approximately 22,000 acres to the existing range.

PRESERVED historic structures by granting \$11 million to over a dozen national parks, including Glacier, Grand Canyon, and Great Smoky Mountain national parks.

SUPPORTED the development of data management infrastructure to monitor the 2019 reintroduction of California condors to Redwood National & State Parks.

GRANTED \$5.4 million to Flight 93 National Memorial to support design and construction of the Tower of Voices, a 93-foot tall tower with 40 wind chimes representing the passengers and crew lost on 9/11.

PROTECTED 702 acres at three national parks including Grand Teton and Acadia national parks, and Harriet Tubman National Historical Park.

ESTABLISHED the Harriet Tubman National Historical Park in 2017 upon obtaining the Thompson Memorial AME Zion Church, Harriet Tubman's place of worship.



GREAT SMOKY MOUNTAINS NP - MICHAEL HICKS/FLICKR; PINNACLES NP - NPS/KURT MOSES; HARRIET TUBMAN NHP - NPS; GRAND CANYON NP - ISTOCK; BADLANDS NP - JOEY PRIOLA; FLIGHT 93 NM - NPS; GRAND TETON NP - DAVE HENSELEY/FLICKR

Engaging Future Park Stewards

We inspire national park stewards by creating meaningful opportunities for people to connect with all that parks and programs have to offer, nurturing life-long connections to our national gems.



PROVIDED transportation support for nearly 180,000 fourth graders from 2,113 different schools to 120 national parks and public lands to experience hands-on programs that enhance classroom learning.

ENGAGED more than 23,000 people in 21 parks through 453 trail-related events and activities, including night sky, cultural, historical, and health-focused programs.

HIRED 274 youth through conservation corps at 8 different national parks to help with tasks including rehabilitating park trails, repairing fencing, and removing invasive species.

SUPPORTED the development of a new education program that will enable students to experience science beyond the classroom and inside national parks.

LAUNCHED a cross-sector pilot leadership training program called Summit Seekers, designed to foster meaningful engagement for diverse audiences in national parks.

COLLABORATED with other philanthropic partner organizations to launch a dynamic, national initiative to harness the collective potential of the full community of National Park Service supporters.



SANTA MONICA MOUNTAINS NRA – DAWN KISH; SEQUOIA & KINGS CANYON NP – EASTERN SIERRA CONSERVATION CORPS; ROCKY MOUNTAIN NP – DAWN KISH; JEAN LAFITTE NHP & PRES – DAWN KISH



2017 Highlights



91 MILES
OF TRAILS RESTORED
and repaired by the Youth
Conservation Corps



1,612 NEW
GRANTEE PARTNERSHIPS
made this year, totaling to 4,442
partnerships overall



1 MILLION+
VOLUNTEER HOURS
given by 335,000 volunteers through
NPF projects and programs



5,860
FIELD TRIPS
PROVIDED BY
EVERY KID IN A PARK



\$11 MILLION+
GRANTED TO SUPPORT
historic preservation projects

PARKS 101
IMMERSIVE CONTENT
SERIES CREATED
to showcase
lesser-known parks



DISASTER
RELIEF FUND
ESTABLISHED TO SUPPORT
parks recovering
from catastrophic events



604,000+
PEOPLE ENGAGED
in over 16,000 park events
and activities



GRAND TETON NP - DAVID BLACKLEY/FICKR; CHANNEL ISLANDS NP - JEAN LAETITE NHP & PRES - DAWN KISH; WASHINGTON MONUMENT

\$41 MILLION+
AWARDED IN GRANTS TO PARKS,
PARTNERS, AND PUBLIC LANDS



Stronger Together

From its inception, the National Park System was woven together – and made stronger – by private philanthropy. It is a tradition that the National Park Foundation proudly carries forth today as the official nonprofit partner of the National Park Service.

From protecting our natural and cultural resources, to improving the visitor experience, to supporting new programs and engaging a younger generation, our work is never done and can only continue through the leadership and generosity of our park community.

We depend on the commitment of an impassioned community of park supporters to enhance and expand the efforts of the National Park Service. The National Park Foundation gratefully acknowledges the many individuals, corporations, and foundations whose contributions make our work possible.





Our Supporters

The National Park Foundation is honored to recognize the many individuals and organizations whose extraordinary generosity has helped us advance our mission.

TEDDY ROOSEVELT SOCIETY

The powerful conservation legacy of President Theodore Roosevelt lives on today in the more than 400 national parks that are preserved across the country. During his time in office, Roosevelt protected over 230 million acres of public lands and signed new legislation that would empower his successors to safeguard cultural landmarks, historic and prehistoric structures, and undisturbed wilderness.

To recognize individuals who share in President Roosevelt's bold vision, the National Park Foundation is honored to highlight members of the Teddy Roosevelt Society – an alliance of donors who have made an extraordinary commitment to preserving our national heritage and natural wonders with philanthropic support of \$1 million or more.

- | | |
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* HONORARY TEDDY ROOSEVELT SOCIETY MEMBERS • MULTI-YEAR COMMITMENT ‡ DECEASED

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Stewardship Circle members are our leadership supporters who have demonstrated an ongoing commitment to safeguarding America's most beautiful and hallowed places through their generous annual contributions of \$1,000 or more.

\$1,000,000+

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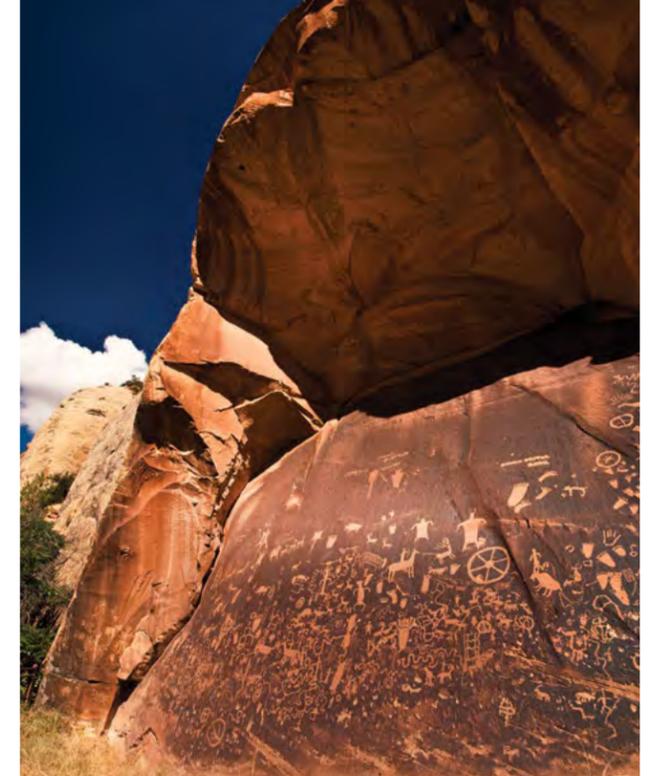
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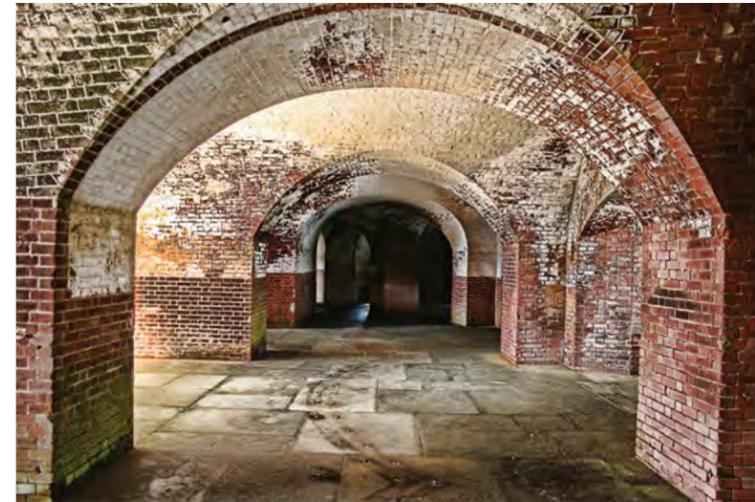


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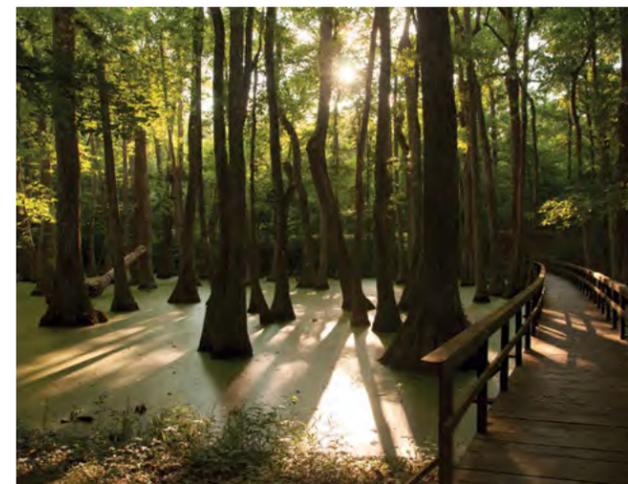
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Significant contributions of cash or securities from private citizens help protect national parks, connect new audiences to these treasured natural and cultural resources, and engage a new generation of park stewards.

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Ensure the lasting impact of our national parks by including a gift through your estate plans such as a will, trust, life income arrangement, or as a beneficiary of a retirement or life insurance plan.

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The National Park Foundation is the official charity of America's national parks, working tirelessly to protect our country's most beautiful landscapes, safeguard our heritage, and engage the next generation of park enthusiasts. To learn more about the range of giving options, please contact us at donorservices@nationalparks.org or via phone at 202.796.2500.



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MAC AIDS Fund

Marine Layer

Microsoft Corporation

The O.A.R.S. Family of Companies

Osprey Packs

Obvious Management Services

Parks Project

Polaris Foundation

Pride Live, Inc.

Signature Brands*

Stabil Gear

Sugar Foods Corporation

Tailgate Clothing Company

Target

TomTom North America, Inc.

USAopoly

Victorinox Swiss Army

Yakima Products Inc.

Yankee Leisure Group

\$15,000 - \$24,999

Applewood Books, Inc.

Celestron

Checks In The Mail

Forever Resorts

Grand Canyon Association

Grand Canyon North Rim LLC

Great Smoky Mountains Natural History Association

Historic Hotels of America*

Hub Group

The Lodge at Bryce Canyon, LLC

Random House

Sourcebooks

Tango Card

Zimride by Enterprise

\$10,000 - \$14,999

ArcBest II, Inc.

Cable Shopping Network

Clear Defense

Climate Ride

Crescent Sock Company

Deckers Outdoor Corporation

Exelon Generation

GE Foundation

Guest Services, Inc.

Marchon Eyewear

Motorola Solutions Foundation

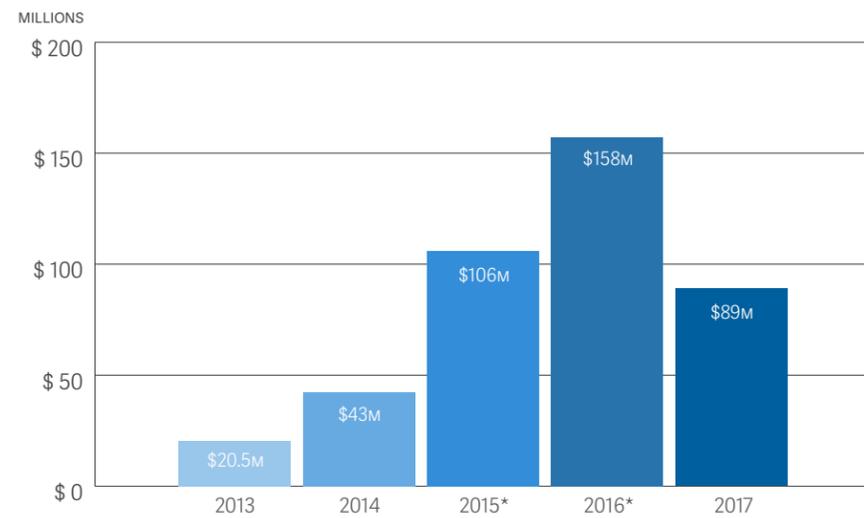
Tourism Cares

Worldclass Collections

* DONATION INCLUDES IN-KIND
MULTI-YEAR PARTNERS ARE RECOGNIZED AT THE LEVEL OF THEIR CUMULATIVE GIVING

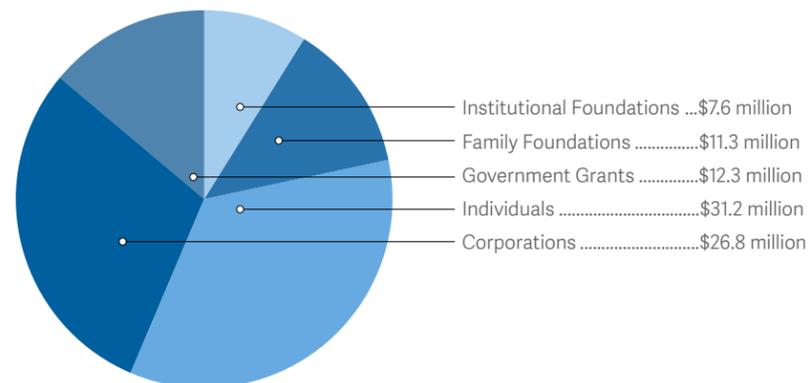
Financial Summary

ANNUAL GROWTH IN CONTRIBUTIONS AND GIFTS



ATTAINMENT BY DONOR SOURCE

Revenue sources for FY 2017



STATEMENT OF FINANCIAL POSITION

as of September 30, 2017

	2017	2016*	2015*
ASSETS			
Cash and Cash Equivalents	\$37,390,571	\$29,382,410	\$10,203,045
Accounts and Other Receivables	12,722	18,609	16,980
Prepaid and Deferred Expenses	1,481,284	1,055,196	421,246
Pledges Receivable (Net)	57,783,015	57,835,650	52,851,158
Investments (at Market)	84,534,859	72,317,801	66,093,020
Furniture and Equipment (Net)	861,176	788,971	234,381
Conservation Property	730,275	37,777	39,727,777
Funds Managed as Agent for Others	37,251,070	30,764,450	26,205,014
Total Assets	\$ 220,044,972	\$192,200,864	\$195,752,621
LIABILITIES AND NET ASSETS			
Accounts and Other Payables	\$3,210,825	\$3,277,916	\$2,956,038
Deferred income, commemorative coin sales	2,228,780	-	-
Grants Payable (Net)	-	715,010	2,286,519
Notes Payable	4,920,642	1,000,000	-
Deferred Rent	179,405	189,033	168,905
Funds Managed as Agent for Others	37,251,070	30,764,450	26,205,014
Total Liabilities	\$47,790,722	\$35,946,409	\$31,616,476
NET ASSETS			
Unrestricted	\$40,675,874	\$32,710,159	\$30,818,648
Temporarily Restricted	90,694,578	92,783,986	122,854,107
Permanently Restricted	40,883,798	30,760,310	10,463,390
Total Net Assets	\$172,254,250	\$156,254,455	\$164,136,145
Total Liabilities & Net Assets	\$220,044,972	\$192,200,864	\$195,752,621

*THE FINANCIAL STATEMENTS FOR FISCAL YEARS 2015 AND 2016 WERE RESTATED IN 2017 PLEASE SEE NATIONAL PARK FOUNDATION'S 2017 AUDITED FINANCIAL STATEMENTS FOR ADDITIONAL DETAILS.

*THE FINANCIAL STATEMENTS FOR FISCAL YEARS 2015 AND 2016 WERE RESTATED IN 2017 PLEASE SEE NATIONAL PARK FOUNDATION'S 2017 AUDITED FINANCIAL STATEMENTS FOR ADDITIONAL DETAILS.

STATEMENT OF ACTIVITY

as of September 30, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE AND SUPPORT				
Contributions and Gifts	\$23,755,279	\$38,436,372	\$123,488	\$62,315,139
Contributed Property, Goods, and Services	4,044,125	10,450,873	–	14,494,998
Government Grants and Support	2,303,109	–	10,000,000	12,303,109
Recovery of Indirect Costs	931,293	–	–	931,293
Litigation Settlement Contributions	–	170,886	–	170,886
Management and Other Income	1,771,188	15,970	–	1,787,158
Net Assets Released from Restrictions - Satisfaction of Program and Time Restrictions	57,141,655	(57,141,655)	–	–
Total Revenue and Support	89,946,649	(8,067,554)	10,123,488	92,002,583
EXPENSES				
Program Services				
Program Grants	41,507,069	–	–	41,507,069
Program Grants (land)	100,000	–	–	100,000
Program Support	20,319,973	–	–	20,319,973
Total Program Expenses	61,927,042	–	–	61,927,042
Supporting Services				
General and Administrative	10,932,219	–	–	10,932,219
Fundraising	12,197,693	–	–	12,197,693
Total Expenses	85,056,954	–	–	85,056,954
Changes in Net Assets from Operations	4,889,695	(8,067,554)	10,123,488	6,945,629
NON-OPERATING ACTIVITY				
Investment Income (Loss) and Other	3,076,020	5,978,146	–	9,054,166
CHANGES IN NET ASSETS				
TOTAL CHANGE IN NET ASSETS	7,965,715	(2,089,408)	10,123,488	15,999,795
Net Assets, Beginning of Year	32,710,159	92,783,986	30,760,310	156,254,455
Net Assets, End of Year	\$40,675,874	\$90,694,578	\$40,883,798	\$172,254,250

STATEMENT OF ACTIVITY – RESTATED*

as of September 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE AND SUPPORT				
Contributions and Gifts	\$18,114,659	\$38,348,337	\$20,296,920	\$76,759,916
Contributed Property, Goods, and Services	480,000	81,344,144	–	81,824,144
Recovery of Indirect Costs	592,563	–	–	592,563
Litigation Settlement Contributions	–	37,767	–	37,767
Management and Other Income	1,294,029	361,470	–	1,655,499
Net Assets Released from Restrictions - Satisfaction of Program and Time Restrictions	155,554,472	(155,554,472)	–	–
Total Revenue and Support	176,035,723	(35,462,754)	20,296,920	160,869,889
EXPENSES				
Program Services				
Program Grants	20,686,908	–	–	20,686,908
Program Grants (land)	114,016,500	–	–	114,016,500
Program Support	25,093,446	–	–	25,093,446
Total Program Expenses	159,796,854	–	–	159,796,854
Supporting Services				
General and Administrative	6,387,553	–	–	6,387,553
Fundraising	10,321,120	–	–	10,321,120
Total Expenses	176,505,527	–	–	176,505,527
Changes in Net Assets from Operations	(469,804)	(35,462,754)	20,296,920	(15,635,638)
NON-OPERATING ACTIVITY				
Investment Income (Loss) and Other	2,361,315	5,392,633	–	7,753,948
CHANGES IN NET ASSETS				
TOTAL CHANGE IN NET ASSETS	1,891,511	(30,070,121)	20,296,920	(7,881,690)
Net Assets, Beginning of Year, Restated*	30,818,648	122,854,107	10,463,390	164,136,145
Net Assets, End of Year	\$32,710,159	\$92,783,986	\$30,760,310	\$156,254,455

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STATEMENT OF ACTIVITY – RESTATED*

as of September 30, 2015

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUE AND SUPPORT				
Contributions and Gifts	\$15,825,417	\$47,427,994	–	\$63,253,411
Contributed Property, Goods, and Services	849,303	42,255,849	–	43,105,152
Litigation Settlement Contributions	–	134,613	–	134,613
Management and Other Income	1,881,407	225,174	–	2,106,581
Net Assets Released from Restrictions				
Satisfaction of Program and Time Restrictions	30,292,540	(30,292,540)	–	–
Total Revenue and Support	48,848,667	59,751,090	–	108,599,757
EXPENSES				
Program Services				
Program Grants	16,922,034	–	–	16,922,034
Program Support	14,616,253	–	–	14,616,253
Total Program Services	31,538,287	–	–	31,538,287
Supporting Services				
General and Administrative	6,669,127	–	–	6,669,127
Fundraising	9,606,839	–	–	9,606,839
Total Expenses	47,814,253	–	–	47,814,253
Changes in Net Assets from Operations	1,034,414	59,751,090	–	60,785,504
NON-OPERATING ACTIVITY				
Investment Income (Loss) and Other	(312,277)	(410,024)	–	(722,301)
CHANGES IN NET ASSETS				
TOTAL CHANGE IN NET ASSETS	722,137	59,341,066	–	60,063,203
Net Assets, Beginning of Year	30,096,511	63,513,041	10,463,390	104,072,942
Net Assets, End of Year	\$30,818,648	\$122,854,107	\$10,463,390	\$164,136,145

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